

 45^{TH} TURBOMACHINERY & 32^{ND} PUMP SYMPOSIA HOUSTON, TEXAS | SEPTEMBER 12 - 15, 2016 GEORGE R. BROWN CONVENTION CENTER

Exhibitor Prospectus

The premier conference for turbomachinery and pump professionals.

DEVELOPED FOR THE INDUSTRY, BY THE INDUSTRY.



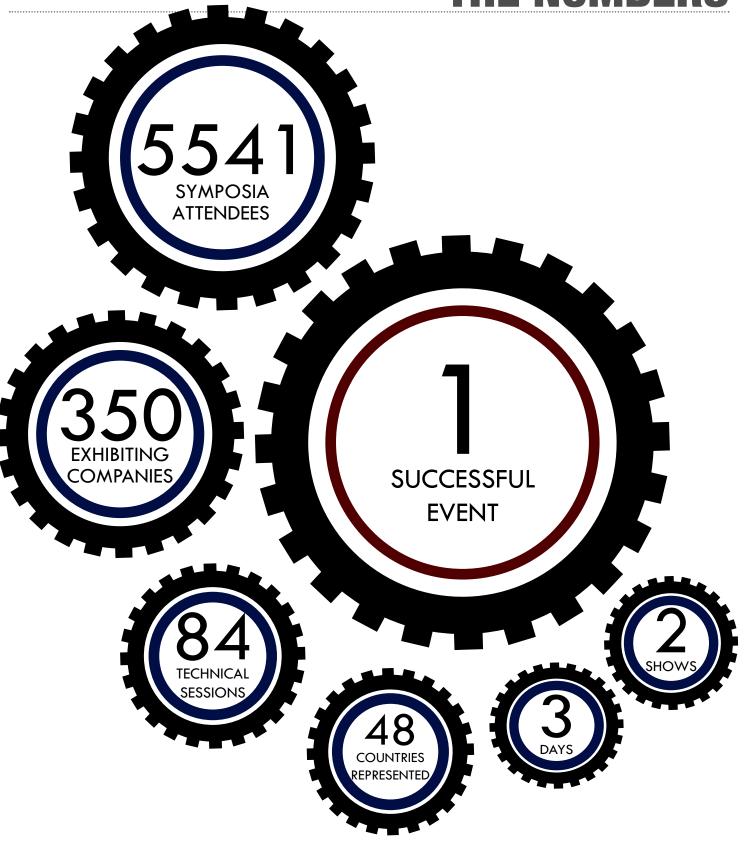


FOR MORE INFORMATION

EMAIL: info@turbo-lab.tamu.edu
OR VISIT: TPS.TAMU.EDU



TPS 2015 **THE NUMBERS**



September 12 - 15, 2016 Date

Frequency Annual

George R. Brown Convention Center, Houston, Texas Location

Show profile TPS serves as the premier training and networking opportunity for professionals in both pump

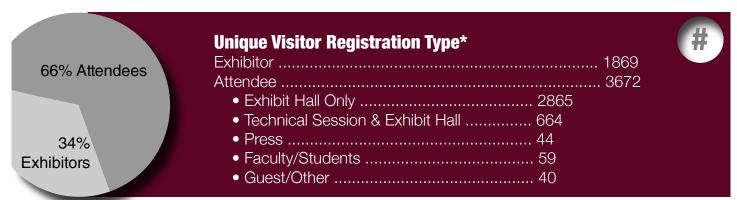
and turbomachinery industries. The event combines a world-class program with an international exhibition hall, attracting more than 5,500 people and 350 exhibiting companies.

Website http://tps.tamu.edu Numbers are from attendee demographics entered at registration.

TPS 2016 • September 12-15, 2016 • Houston, Texas • tps.tamu.edu

ATTENDEE PROFILE

5,541 Symposia Attendees





Water | Power | Manufacturing/Repair



Job Titles Represented

- Executives Presidents, CEOs, Owners
- Executive Management VPs, CFOs, Directors
- Sales Directors, Managers, Representatives
- Technicians/Service Representatives

Purchasing Power**

67% of attendees make or influence final purchasing decisions for their company; within that group,

49% are involved in purchases totaling over \$1 million annually.

- Ago	
Under 26	12%
26-35	. 23%
36-45	. 18%
46-55	. 21%
56-65	. 19%
65+	7%

Geographic Representation*



736 international attendees



48 countries represented



* numbers from 2015 registration data ** numbers from 2015 post-event survey

TESTIMONIALS & STATISTICS

Testimonials

The quantity of actual "decision makers" that were present this year was exceptional. A hall filled with thousands of trinket collectors does me no go what-so-ever.

- Dennis Schaibly - KAYDON Ring & Seal

I highly recommend companies utilizing steam & gas turbines to attend because of the numerous companies exhibiting and to see the new, innovative products and equipment designed for this industry.

- Terri Douglass, Business Development for Summit Staffina.

TPS is the leader in technical data and end user / vendor integration.

- Jeff Davis Drake Controls

If your company services the petrochemical market in the Gulf Coast area you need to be at TPS!

- Jerry Puckett, Senior Services Sales Mgr, Mechanical Repair & Engineering

I would recommend participation because there is a high potential for new leads and new customers within the exhibit hall.

- Industrial Sales Rep/Royal Purple

Excellent Symposium which helps to know advances in Turbomachinery technologies, network with peers and discuss with experts from OEM.

- Karthik, Sr. Rotating Equipment Engineer, Dubai Supply **Authority**

TPS is one of the best shows for meeting and greeting potential new customers and is very educational to those who wish to learn more about the pumping industry.

- David Marlow - MPT Magazine

2015 Statistics

99% of attendees rated the exhibit hall as goodexcellent. **

97% of attendees rated TPS 2015 good-excellent. *

86% of exhibitors rated attendee quality as good-excellent.*

85% of exhibitors would recommend the event to potential exhibiting companies. **

** numbers from 2015 post-event survey

10 REASONS TO EXHIBIT

Generate leads.

Meet with over 5,500 turbomachinery and pump professionals gathered together in one location.

Support existing clients.

Your current customers are attending TPS. Use this time to thank them for their business, offer technical support, and close the deal on their next big order.

Establish a market presence.

Whether you are big or small, exhibiting at TPS shows that you are here to do business.

Generate brand recognition.

Keep your brand in the forefront of your buyer's mind.

Launch new products.

Use this opportunity to introduce customers to your products while they are open to new technology and innovation.



Demonstrate full-size equipment.
Showcase your products that customers ne

Showcase your products that customers need to see in action to appreciate.

Leverage your marketing budget.
Utilize the time your sales team spends

Utilize the time your sales team spends by taking advantage of a captive audience.

Close deals faster.

Meet with the decision makers; 67% of attendees influence or make final purchasing decisions for their company.

Benefit from face-to-face interactions.

In a digital world where consumers are flooded with emails, face time with customers still proves to be the most valuable and reliable medium for sales.

Tap into the 'Energy Capital of the World'.

Houston is home to more than 5 000 energy.

Houston is home to more than 5,000 energy-related firms, and it has a broad industrial base in the energy, aeronautics, and technology industries.



TPS 2016

EXHIBITING COMPANIES

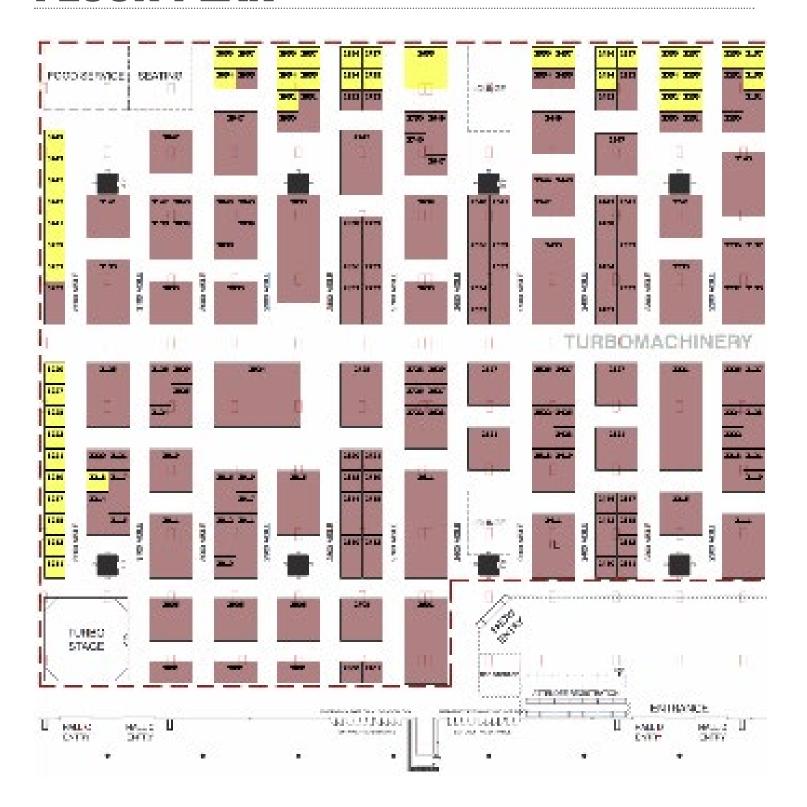
Booth	Company	Booth	Company	Booth	Company
	ACI Services, Inc.	2636	Dekker Vacuum Technologies	3001	Industrial Info Resources
	ACQUIP Powered.Empowering	1304	Delta Fluid Systems	3038	Industrial Pulley Puller
	AcuCut, Inc.	1300	Dickow Pump Company, Inc.	2313	Industrial Reliability & Alignments, LLC
	Adhesive Services Company	2353	DongHwa Entec Co., Ltd.	2924	Ingersoll Rand
	Advanced Compressor Technology		Drake Controls		Integrated Power Services
	Advanced Turbine Support, LLC		EagleBurgmann	1914	Integrated TurboMachinery, Inc.
	Aerzen USA Corporation		Eastern Alloy, Inc.	2728	Isomag Corporation
	AES SEAL		EBTEC-EDAC Technologies	2241	ITT Corporation
	Afton Pumps, Inc.	2746	EGC Critical Components	1227	Jiashan Huanqiu Mechanical Seal
	Aikoku Alpha Co.	1232	EGGER TURO PUMPS North America	,	Factory
	Air Filters, Inc.		Inc.	2118	John Crane
	Alemite, LLC	2025	Elliott Group	2939	Kawasaki Heavy Industries, Ltd.
	Alfred Conhagen Inc. of Texas	2810	Energy Control Technologies, Inc.	2315	Keene Turbomachinery Services
	Alta Solutions, Inc.	1620	Enerstaff		Kelm Engineering, LLC
1925	American Society of Mechanical Engineers	2820	Engineering Dynamics, Inc.		Kingsbury, Inc.
	(ASME)		Ethos Energy Group		Knighthawk Engineering
1501	American Spincast	1519	Ex One		Kobelco Compressors America, Inc.
	Ameridrives Couplings	2647	Exheat Industrial Ltd	2317	Kongsberg
	ANSYS, Inc.	2341	F.W. Gartner		KRAL-USA, Inc.
	Ariel Corporation	2722	FIMA Maschinenbau GmbH		KTR Corporation
	Arland Tool & Manufacturing	2425	Five Star Products, Inc.		KTS Turbobillet X
1302	Arnold Magnetic Technologies	2033	Flender-Graffenstaden		L.A. Turbine Corp.
	Artec Machine Systems	2919	FlexElement Texas Inc.		Lancer Systems
2123		2639	Flowserve Corporation		Leistritz Advanced Technologies Corp.
	Atlantic Group, Inc.	3010	Fluid Energy Controls, Inc.	1205	LEWA-Nikkiso America, Inc.
	Atlas Copco	3138	Formosa Heavy Industry Corp	1301	Lube-Power, Inc.
	Badger Meter	1619	FS-Elliott Co., LLC	2733	LUDECA, INC.
	Baldor Electric Co.		Fusion, Inc.		Luneta/RCM Sales & Services, Inc
	BASF Corporation		Gartner Coatings		Macek Power & Turbomachinery
	Best PumpWorks	2632	Gas & Air Systems, Inc.		Engineering
2134	BETA Machinery Analysis - A Wood Group		GE Oil & Gas	1711	MAN Diesel & Turbo North America Inc
	Company	2633	GEA	2955	Mary Kay O' Connor Process Safety
	Boerger, LLC	2911	General Atomics		Center
	BO-GE Assembly, Inc.	2252	Global Shop Solutions	1502	Maudlin & Sons Mfg. Co., Inc.
3126	Boll Filter Corporation	1637	Gore (R) Turbine Filters	1433	Mayekawa U.S.A., Inc.
	Boulden Company Inc.	2049	Governor Control Systems, Inc.	2427	Mechanical Repair & Engineering, LP
2539	BRUSH		Graham Corporation	1425	Mechanical Solutions, Inc.
	Burckhardt Compression, Inc.	1414	Graphite Metallizing Corporation		Meggitt Sensing Systems
2419	B-W Grinding Service Inc.	1701	Gulf Publishing Company	2801	Meridian Equipment, Inc.
	Calnetix	2629	Hahn & Clay		Metaltech Service Center
2541	Camfil Power Systems	1504	Hammelmann Corporation		Mitsubishi Heavy Industries
2116	Cavalier Industrial Specalties		Hangzhou Steam Turbine Auxiliary		Compressor Corporation
1427	CFturbo Software & Engineering GmbH		Equipment Co., Ltd.	1214	Modern Pumping Today
1740	Champion Hi-Tech Mfg. Co., Inc.	3019	Hangzhou Steam Turbine Co., Ltd.		Nachi America, Inc.
2933	Cincinnati Gearing Systems	3016	Hansung Co., Ltd.		Napoleon Engineering Svcs
	COBEY, Inc.	1307	HBE Engineering, Inc.		National Instruments
2226	Colfax- Total Lubrication Management	1702	Henkel Loctite Corporation		National Pump Company
	Compressor Products International (CPI)	1841	Hermetic Pumps Inc.	1434	Netzsch Pumps North America LLC
	CompressorTech Two Magazine	2943	HFW Industries		Neuman & Esser
1533	Computational Dynamics, LTD.	1842	High Purity Northwest		New England Braiding Company, Inc.
2526	Concepts NREC		HIĽCO		Nidec Industrial Solutions
	Contec GmbH		Hima Americas Inc.	3029	Oeltechnik
	Continuous Control Solutions	3133	Hitachi America, Ltd.		Oil, Gas & Petrochem Equipment
	Cooling Tower Depot, Inc.	3220	HOER		OnHandSupply.com
	Coupling Corporation of America	2521	Hoerbiger Compression Technology		OROS Inc.
1404	CPC Pumps International		Hoosier Pattern Inc.		Pal-Con, Ltd.
2224	Cradle North America Inc.		Houston Dynamic Service, Inc.		Pantera Turbines
1813	Cryostar USA LLC		Howden North America		PDC Machines, Inc.
2737	Crystal Instruments		Hunan Sund		Peerless PROCORE
	CTS, Inc.		HydroTex Dynamics, Inc.		PetroPages.com, Inc.
					- 0 / ****
3115	D&S Engineered Products		Hydrothrift		
3115 1724		2753	Hydrothrift Hyundai Heavy Industries	2132	Petrotech, Inc. Philadelphia Gear

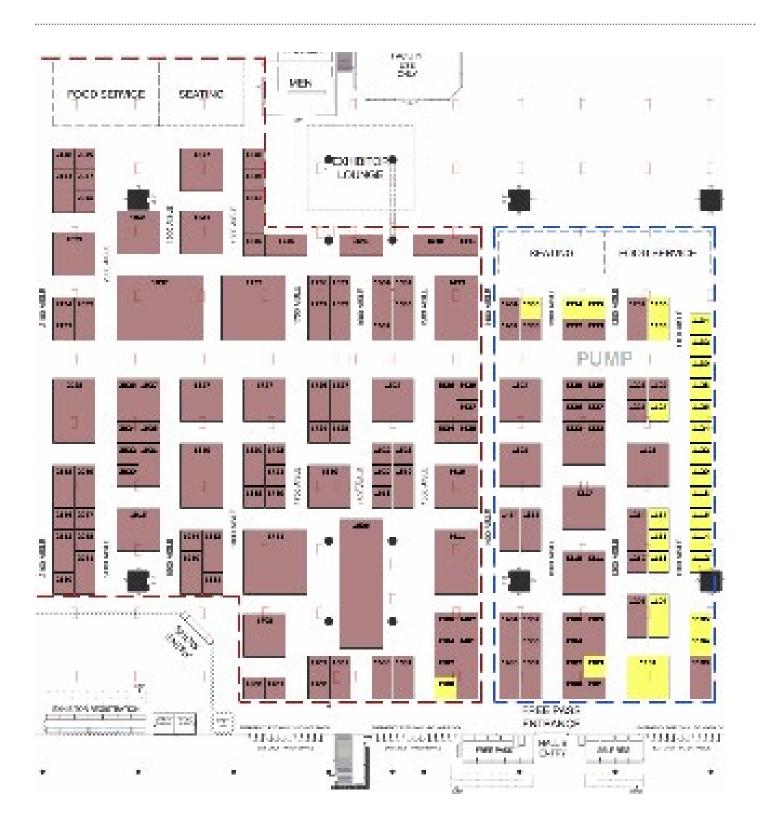
Booth	Company
2022 2011 1322 1228 2137 2917 2111 2719 2337 2721 3125 1401 2442 2905	Praxair Surface Technologies Prognost Systems, Inc. Pumps & Systems Magazine PumpWorks 610 Quadrant Engineering Plastic Products R. Stahl, Inc. Regal Power Transmission Solutions Reinhart & Associates, Inc. Relevant Solutions / Switch Filtration Reliable EDM, Inc. RENK AG Rexnord Industries, LLC RF System Lab RHM Fluid Power Division of Flodraulic
1927 2110 2250 2233 2144 2039 1201 2026 1129 2750 2321 2814 2518 1100 3214 2805 1419 1601 3117 2901 1932 1332 1411 1700 2836 2236 2815 2542 2024 8 1506 1921 1121 2533 1736 1217 2627 2151 2020 2601 1618	Group Riverhawk Company ROC Carbon Company Rodyn Vibration Analysis Roper Technologies Inc. Rotating Equipment Repair Rotating Machinery Services, Inc. Roth Pump Company Royal Purple Scenic Precise Element INC. Schenck Trebel Corporation Schneider Electric SEISA Gear, Ltd. Shackelford-Wattner Shanley Pump & Equipment Shell Lubricants Shenyang Blower Works Group Corporatio Shin Nippon Machinery SIAD Macchine Impianti S.p.A. Sichuan Mianzhu Xinkun Machinery Making Co. Ltd. Sichuan Sunny Seal Co, Ltd. Siemens Dresser-Rand Business Simerics, Inc. SKF Skinner Power Systems LLC SoftInWay, Inc. Sohre Turbomachinery Inc. Solar Turbines Incorporated Solberg Oil Mist Eliminators Southwest Impreglon SPC Dynamics SPE Spectra Quest, Inc. SPP Pumps SSS Clutch Company, Inc. St. Marys Carbon Co. Standard Alloys & Mfg. Co. Statistics & Control, Inc. Stein Seal Industrial Division Stork Turbo Blading Sulzer Turbo Services Inc. Summit Industrial Products
2222 2221 3043 1822 1627 2017	Summit Staffing Sundyne Swift-JB International, LLC SWRI - Southwest Research Institute T.F. Hudgins, Incorporated TCR, Inc.

Booth	Company
1429 1305 1310 2432 2947 2434 2745 2232 2449 3121 2112 2438 2127 2045 1811 2411 2726 2327 2715 2852 1719 1212 2143 2350 1819 2215 1315 1847 2649 1441 1733 2640 1727 3039	TDS Fluid Industries, LLC Tech Cast LLC Teikoku USA Tern Technologies, Inc. Texas A&M Engineering Experiment Station Texas Rotating Equipment TMEIC Torquemeters Limited Toshiba International Corporation TRI Transmission & Bearing Corporation Tri-Sen Systems Corporation Turbo Filtration, LLC TURBOCAM Intl" TurboGen Consultants, Inc. Turbomachinery International Publications Turbomachinery Laboratory Tycon Alloy Industries (Hong Kong) Co., Ltd. United Technologies Universal Plant Services UTC Overseas, Inc. Vibrant Technology, Inc. Vogelsang Voith Turbo Inc. Watson Grinding & Mfg. Waukesha Bearings WEG/Electric Machinery Weir Speciatly Pumps Whitmore WIKA Instrument, LP Wikov Gear Woodward Xtend Packaging, Inc. York Process Systems Zollern GmbH & Co. KG

Last updated 11.13.15

FLOOR PLAN





Last updated 11.13.15 Yellow spaces are available

TPS 2016

SPONSORSHIP OPPORTUNITIES

Sponsorships are offered to the company that provided them in the previous year first followed by a first-come, first-served basis.

If you have suggestions for other items please feel free to contact Martha Barton at MARTHA@TURBO-LAB.TAMU.EDU

For all sponsorships the Turbomachinery Laboratory (Turbo Lab) will include the sponsoring company name and logo on the sponsorship page in the Show Guide, rotating on the media monitors in our area of the convention center, on sponsorship signage as well as have your 4 color logo listed by your company description in the show guide (provided to Martha by July 1, 2016) for no additional fee. Sponsorships still available are indicated below.

AISLE SIGNAGE

Available!

To be displayed on the 20' aisle which runs through both halls. These will have your company logo indicating the sponsorship at the bottom of each sign. The signs will be a (+) design which gives 8 panels making this a highly visible marketing tool for your company. Cost: \$10,000

ESCALATOR RUNNERS

Available!

Signage on the escalator runners leading to and from Exhibit Halls D & E for the duration of the show. Graphics must be approved by Turbo Lab prior to printing. Cost: \$3,000

FLOOR AISLE INDICATORS



Each exhibit hall aisle will have a sticker indicating the row number of that aisle. Aisle Indicators will be located at the front and back of the hall. Graphics must be approved by the Turbo Lab prior to printing. Cost: \$3,500

KEYCARDS FOR HOTEL



Work with the Hilton & Hyatt Hotel for keys cards for guest rooms. Quantity: 2500

ATTENDEE BAGS



Provide a bag, required to meet Turbo Lab specs, to the Turbo Lab by August 28, 2015. Quantity: 2500

LANYARDS



MAN Diesel & Turbo

You provide lanyards, Turbo Lab required to approve specs prior to printing, by August 28, 2015. Quantity: 6200

LUNCH

Tuesday

Available!

Wednesday

Available!

Lunches are provided in the exhibit hall to all exhibitors and attendees. The sponsoring company could also provide personalized paper products, an additional cost, if interested. Cost: \$25,000 per day.

COFFEE BREAKS

Tuesday morning

Available!

Wednesday morning



Thursday morning

Available!

Coffee break will be set up on the third floor outside technical sessions. Sponsor company may provide cups or an additional cost.

Cost: Apprx. \$2,000-\$4,000 dependent on if pastries are served and # served.

NOTEPADS

Available!

You provide ruled notepads of at least a 5" x 7" size to the Turbo Lab by August 28, 2016. This can have your logo/company name on them. Quantity: 2500

PENS



You provide the pens to the Turbo Lab by August 28, 2016. The pen may have your logo and or company name on it. Quantity: 6000

POST IT NOTES



You provide post it notes to the Turbo Lab by August 28, 2016. Quantity: 2500

POCKET MAP

Available!

A small map of exhibit hall and venue with exhibitor listings. Sponsorship company name and logo would be on the front of the pamphlet. Cost: \$3,500.00

SOCIAL MEDIA

EMPOWERING PUMPS Connecting The Global Pump Industry

Tweeting during the event about the program, exhibit hall, etc. – using preapproved information.

USB PROCEEDINGS





Contact Martha Barton about cost, inclusion and deadlines. There is a flat fee that will be due to the Turbo Lab. The Turbo Lab staff will order the USB's with the proceedings data and the sponsoring company name on one side. Quantity: 2500. Cost: \$11,000

USB SHORT COURSES

Available!

Contact Martha Barton about cost, inclusion and deadlines. There is a flat fee that will be due to the Turbo Lab. The Turbo Lab staff will order the USB's with the short course data and the sponsoring company name on one side. Quantity: 1000. Cost: \$5,000

WATER STATIONS

Tuesday morning



Wednesday morning

Available!

Thursday morning

Available!

Several water coolers will be stationed around the exhibit hall. You can provide, at an additional cost, paper cups with your company name and logo if you choose. Cost \$2,500 for the week or \$1,000 for Tuesday \$1,000 for Wednesday or \$600 for Thursday.

WIRELESS INTERNET



Hot Spot will be in the exhibit hall. Cost will include all three exhibit dates, and the opening page of the Hot Spot will be your company's home page. Cost: \$10,000

TO RESERVE YOUR SPONSORSHIP,
CONTACT MARTHA BARTON AT MARTHA@TURBO-LAB.TAMU.EDU

TPS 2016 **EXHIBITOR PACKAGE**

- \$2900 per 10'x10' booth space (many configurations available).
- Each inline exhibit space will be set with 8' high back drape, 3' high side dividers, and standard twoline 7"x44" sign indicating company name and booth number. (Furnishings, carpet, electrical and other services may be purchased for additional fees.)
- Each 20 x 20 or larger exhibit space will be open concrete for custom builds. (Furnishings, carpet, electrical and other services may be purchased for additional fees.)
- Company Listing in the Show Guide (100 word limit and entered through our online system.)
- Company Listing on our website, with a link to your company's website
- Free advertising flyers for distribution to your customers (to be shipped after booth payment received or in early June whichever is later.)
- Registered Attendee List, including Free Pass List in electronic format (2 to 3 weeks post show)
- Two FREE "Exhibitor" Badges:
 - Each Exhibitor Badge permits the holder to attend all symposia technical sessions (does not include short courses, which may be purchased separately), two evening meals, two lunches, and includes a portfolio, Proceedings, and an attendee list. Note that the Exhibit Hall is closed during symposia technical sessions Tuesday and Wednesday mornings, allowing Exhibitors to take advantage of these continuing education opportunities while earning continuing education units (CEUs). It also closes from 2:00pm - 2:30pm to allow additions to be made to the exhibit hall.
- Option to Purchase "Exhibit Area ONLY" Badges (additional fee required): These badges are intended for personnel who will work in the booth but not attend technical sessions. May be purchased for an additional \$150.00 each, if purchased before the early bird deadline of August 18, 2015. After this deadline, the price increases to \$250.00 each. Each badge includes two evening meals (at the Hilton) and two lunches served in the Exhibit Hall on Tuesday and Wednesday from 11:00 a.m. to 2:00 p.m.
- Marketing Opportunities (additional charges may apply): Opportunities include: show guide advertisement, industry passport advertisement, various sponsorship packages, and social media promotions. Email exhibit@turbo-lab.tamu.edu for more information.

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2016

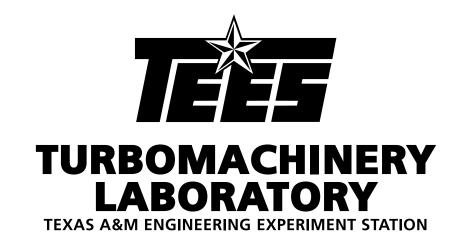
Exhibit Dates September 13-15, 2016

Intent to Exhibit Form – PLEASE PRINT LEGIBLY.

Contact Person:	Phone:					
Company Name:	fax:					
Mailing Address:	Contact Email:					
	NOTE: The email address provided above will be used for communication purposes with the TL only. Provide an email address to be published in the Exhibitor Directory below:					
	Sales Email:					
Website:						
Our company would like to exhibit at the Turbomachinery & Pump Symposia 2016. Following is our choice for booth location.						
1 st Booth Choice: 2 nd Booth Choice: _	Booth Size:					
2016 price per 10 x 10 is \$2900.00. 10 x 10 = \$2900.00						
Total Cost \$ Payment will be due <u>in full no later</u> than May 16, 2016.						
NOTE: Starting May 17, 2016 a 20% late fee will be implemented for any unpaid portion of your booth fee.						
I affirm that I am authorized to make this decision for my company. I also understand that this booth reservation will have a 20% late fee, of total booth fee due, assessed starting May 16, 2016. I also understand that my reserved booth space may be relocated or forfeited if payment in full is not received by dated indicated on invoice or May 16, 2016 whichever is later.						
Printed name of authorizing person	Signature					
September 16, 2015 - Marcha C Barton						

Exhibitor Services Director

Turbomachinery Laboratory CONTACT INFORMATION



Exhibitor Information exhibit@turbo-lab.tamu.edu

Marketing/Press marketing@turbo-lab.tamu.edu

Program pubs@turbo-lab.tamu.edu

General info@turbo-lab.tamu.edu

Turbomachinery & Pump Users Symposia

Event website: tps.tamu.edu

Organized by the Turbomachinery Laboratory
Part of the Texas A&M Engineering Experiment Station
turbolab.tamu.edu | info@turbo-lab.tamu.edu | 979.845.7417









